

OUTSIDE[®] CHIEF LEGAL

Benjamin H. Kilborn, Jr., Esq.
Outside Chief Legal Officer



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Credentials

- J.D., The University of Texas School of Law (with honors)
- B.A., Duke University (cum laude)

State Bar Admissions

- Alabama
- Florida

Ben Kilborn is a seasoned corporate attorney and business executive with over 25 years of legal and operational experience across industries, including real estate, hospitality, retail, and manufacturing. A Mobile-area native and Duke and Texas Law graduate, Ben has led major corporate transactions, public-private partnerships, and high-impact growth initiatives. His rare blend of legal acumen and business savvy makes him a strategic asset for clients seeking counsel that aligns with real-world business goals.

Benjamin H. Kilborn, Jr. (Ben) is a seasoned corporate attorney and business executive who brings over 25 years of legal experience coupled with extensive real-world business acumen to Outside Chief Legal LLC. A native of the Mobile, Alabama area, Ben began his distinguished legal career at two of Mobile's preeminent litigation defense firms after graduating cum laude from Duke University and earning his Juris Doctor with Honors from the University of Texas School of Law, where he received an exemplary A+ in both Contract Law and Business Organizations.

Following his tenure in private practice, Ben's entrepreneurial spirit led him to the business world, serving for over a decade as General Counsel and trusted legal advisor for an array of companies spanning the commercial real estate development, hospitality, retail, online trading, and manufacturing industries throughout Mobile and Baldwin Counties. In these executive roles, Ben not only expertly managed corporate transactions and legal compliance, but also leveraged his pragmatic business insights to drive strategic growth initiatives across operations, sales, marketing, and business development.

A versatile leader, Ben has spearheaded groundbreaking public-private partnerships to secure landmark economic development incentives. He has orchestrated multimillion-dollar real estate acquisitions and development projects from conception through permitting. Ben has revolutionized business models, launched new products and vertical markets, and forged lucrative strategic partnerships and distribution channels. His triumphs include propelling an online trading education startup to a 7-figure acquisition and establishing a \$1B sales tax TIF incentive program through a public-private partnership with two municipalities and the surrounding county.

Ben's multifaceted expertise transcends the practice of law, making him an invaluable asset for corporate clients seeking big-picture legal strategies aligned with overarching business objectives. With a rare combination of top-tier legal credentials and acute business instincts honed over two decades, Ben delivers sophisticated counsel marked by creative vision and an uncompromising commitment to maximizing client success.

Admitted to practice in Alabama and Florida, Ben's diverse experience and profound insights empower Outside Chief Legal's clients to confidently navigate complex legal landscapes while capitalizing on strategic business opportunities.